



# Table Four Fold-In Program



If you have questions about the Table Four Fold-In program, please contact your field office or contact the Penn Mutual Life Sales Desk at 1-800-818-8184, option 4.

## Penn Mutual offers a uniquely competitive Table Four Fold-In Program.

### Available Until December 2, 2016

Penn Mutual's competitive Table Four Fold-In program can help support your sales for the following accumulation-based products:

- Guaranteed Choice Whole Life
- Accumulation Builder Advantage IUL
- Survivorship Plus IUL (without the extended no lapse guarantee rider)
- Diversified Growth VUL (without the extended no lapse guarantee rider)

### Notable Program Features

- A table four fold-in to standard rating class
- A \$5,000,000 maximum per individual life\*
- Available to eligible clients age 70 or under
- Applied automatically to every case that qualifies
- Pure table shave program, not a crediting system

\* Ultimate total underwriting amount to include any Penn Mutual in-force coverage.

### Please note, the Table Four Fold-In Program is not available for:

- Cases eligible for Express Review underwriting
- Guaranteed Protection Universal Life
- Protection Guard Universal Life
- Survivorship Plus IUL with the Extended No Lapse Guarantee Rider
- Diversified Growth VUL with the Extended No Lapse Guarantee Rider.

All guarantees are based upon the claim-paying ability of the issuer. Penn Mutual's variable products are primarily offered through Hornor, Townsend & Kent, Inc. (HTK), Registered Investment Advisor, Member FINRA/SIPC, 600 Dresher Road, Horsham, PA 19044, 215-957-7300. HTK is a wholly owned subsidiary of The Penn Mutual Life Insurance Company.

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